BEFORE THE IOWA REAL ESTATE COMMISSION 1920 S.E. HULSIZER ANKENY, IOWA

INRE:	CASE NUMBER: A08-002
Gail D. Fisher	CASE NONBER. 1800 002
Broker (B04249)	
	COMBINED STATEMENT OF
Innovations Realty, LLC)	CHARGES, INFORMAL
515 North Jefferson Street)	SETTLEMENT AGREEMENT,
Indianola, Iowa 50125	CONSENT ORDER IN A
)	DISCIPLINARY CASE
Respondent.	

The Iowa Real Estate Commission (Commission) and Gail D. Fisher (Respondent) enter into this Combined Statement of Charges, Informal Settlement Agreement, and Consent Order in a Disciplinary Case (Order) pursuant to Iowa Code Sections 17A.10(1) and 272C.3(4) (2007).

- 1. The Commission issued the Respondent's real estate broker license number B04249 on June 29, 1977. Respondent's license is current and in full force and effect through December 31,2010. At all times relevant to this matter, the Respondent was a licensed real estate broker officer, assigned to Innovations Realty, LLC. a licensed real estate firm, license number F05215, in Indianola, Iowa.
- 2. The Commission has jurisdiction of this disciplinary matter pursuant to Iowa Code chapters 17A, 272C, and 543B (2005). Licenses issued by the Commission are subject to the laws of the State of Iowa and to the administrative rules of the Commission.

STATEMENT OF CHARGES

COUNT I

- 3. Respondent is charged with engaging in practices harmful or detrimental to the public and/or failing to diligently exercise reasonable care in providing brokerage services to all parties in violation of Iowa Code sections 543B.29(3), 543B.34, and 543B.56 (2007) by:
 - (a) Failing to provide written disclosure of any financial interest a licensee has in any business entity to which the licensee refers a client for any service or product. See Iowa Code §§ 543B.34(3)&(11), 543B.56(2)(d) and 193E Iowa Admin. Code §§ 7.9(543B) and 18.14(5)(s).

CIRCUMSTANCES

- 4. On January 24, 2008, a random audit for the Respondent's trust account was completed at the Respondent's personal office in Pleasant Hill, Iowa.
- 5. It was found that the Respondent's files were not complete, requiring a follow-up audit which was conducted at Innovation Realtors' office located in Indianola, Iowa, on March 28, 2008.
- 6. Respondent was found to have referred multiple clients from Innovations Realty, LLC to a closing service in which she held a financial interest without obtaining and/or maintaining required written documentation from the clients acknowledging her disclosure of her financial interest in the closing service.

SETTLEMENT AGREEMENT

- 7. Respondent admits each and every allegation in the above-stated Statement of Charges.
- 8. Respondent acknowledges that she has a right to receive notice of the above-stated charges and to request a hearing before the Commission on the merits of the charges. By freely and voluntarily entering into this Order, the Respondent waives her right to notice and a hearing and all attendant rights, including the right to seek judicial review. This Order constitutes discipline against the Respondent, and is the final agency order in this contested case pursuant to Iowa Code section 17A.IO and 193 Iowa Administrative Code 7.4.
- 9. Respondent agrees that the State's attorney and/or Commission staff may present this Order to the Commission and may have *exparte* communications with the Commission while presenting it. Respondent waives any right of notice of this meeting or any right that the Respondent might have to participate in the discussion of this Order among the Commission, the Commission staff and the State's attorney.
- 10. This Order shall be part of the permanent record of Respondent and shall be considered by the Commission in determining the nature and severity of any future disciplinary action to be imposed in the event of any future violations of the laws and rules governing the practice of real estate by the Respondent.
- 11. Failure to comply with the terms of this Order shall be prima facie evidence of a violation of Iowa Code sections 543B.29(3), 543B.34(2) and 272C.3(2)(a) (2007) and shall be grounds for further disciplinary action. However, no action may be taken against the Respondent for violations of this Order without a hearing, or waiver of hearing.

- 12. This Order is not binding on the Iowa Real Estate Commission until it has been formally approved by a majority of the Commission members.
 - (a) In the event that this Order is rejected by the Commission it shall be of no force or effect to either party, and it shall not be admissible for any purpose in further proceedings in this matter.
 - (b) If the Commission approves this Order, it shall fully dispose of all issues in this case.
- 13. Upon acceptance by both the Commission and Respondent, this Combined Statement of Charges, Informal Settlement and Consent Order shall be a public record available for inspection and copying in its entirety in accordance with the requirements of Iowa Code chapter 22 (2007).

CONSENT ORDER

IT IS THEREFORE ORDERED:

- 14. <u>REPRIMAND</u>. Pursuant to 193E Iowa Administrative Code section 18.14(1)0), the Respondent is reprimanded.
- 15. <u>CIVIL PENALTY</u>. The Respondent shall pay a civil penalty to the Commission in the amount of\$500 no later than 30 calendar days after acceptance of this Order by the Commission. The civil penalty must come under a cover letter addressed to the Commission's Executive Officer and refer to case A08-002.
- 16. <u>FUTURE COMPLIANCE</u>. The Respondent shall at all future times fully and promptly comply with all pertinent Orders of the Commission and the statutes and Commission rules regulating the practice of real estate.

WHEREFORE, tile termsof this Combined Statement of Charges, Informal Settlement Agreement, and Consent Order are agreed to and accepted by the Iowa Real Estate Commission and the Respondent.

FOR THE RESPONDENT:	Q
1/W/h	and accepted by Gail D. Fisher on this 22 day of
$ \begin{array}{c} $	AIL D. FISHER, Respondent
	ALL D. FISHER, Respondent
State of Jana) County of Polh)	
County of Yolk)	
Signed and sworn to be	fore me on this $\frac{\partial a^{nd}}{\partial a}$ day of $\frac{\int a dy}{\partial a}$ 2008, by:
MEANUA BRANKS	Notary Public, State of Iowa
Commission Number 717399 My Commission Expires	Printed Name: , legan M- Brooks
	My Commission Expires: 7-11-09
FOR THE COMMISSION:	
Voluntarily agreed to and ace enday of	Pted by the IOWA REAL ESTATE COMMISSION on this 29, 2008.

AMES E. HUGH

Iowa Real Estate. Oommission

, Chair