BEFORE THE IOWA REAL ESTATE COMMISSION 1920 SE HULSIZER ANKENY, IOWA

IN RE:))) CASE NUMBER: A04-039
MARGIE I. ROBINSON)
Broker (B15558)) STIPULATION
) AND
CENTURY 21 THE PROFESSIONAL GROUP) ORDER
808 Lake Avenue)
STORM LAKE, IA 50588)
)

On this <u>21</u>⁴ day of <u>FEBRUARY</u>, 2005, the Iowa Real Estate Commission and MARGIE I. ROBINSON, each hereby agree with the other and stipulate as follows:

1. The allegations specified in the Statement of Charges in this case shall be resolved without proceeding to hearing, as the parties have agreed to the following Stipulation and Consent Order.

2. The Respondent has a right to a hearing on the charges, but waives the right to hearing and all attendant rights, including the right to appeal, by freely and voluntarily agreeing to this Order. Once entered, this Order shall have the force and effect of a disciplinary order entered following a contested case hearing.

3. The Respondent was issued a real estate broker license on April 13, 1982, which is in full force and effect through December 31, 2005.

4. The Iowa Real Estate Commission has jurisdiction over the parties and subject matter jurisdiction over each allegation in the Statement of Charges.

5. A Statement of Charges will be filed against Respondent together with this voluntary Stipulation and Consent Order.

6. Respondent admits each and every allegation in the Statement of Charges.

7. If this Stipulation and Consent Order is approved by the Commission it will be filed, along with the Statement of Charges, and upon filing both documents will become public records.

8. This Stipulation and Consent Order shall be made a part of the record of the Respondent and may be considered by the Commission in determining the nature and severity of any disciplinary action to be imposed on the Respondent for any future violations of the laws and rules governing the practice of real estate.

Page 2 A04-039 Robinson

- 3

9. Failure to comply with the terms of this Stipulation and Consent Order shall be prima facie evidence of a violation of Iowa Code sections 543B.29(3), 543B.34(2) and 272C.3(2)(a) (2003).

10. This Stipulation and Consent Order shall be presented to the Commission in closed session by the prosecuting attorney and/or Commission staff. Respondent waives any right of notice of this meeting or any right which the Respondent might have to participate in the discussion of this Stipulation and Consent Order among the Commission, the Commission staff and the prosecuting attorney.

11. This Stipulation and Consent Order is not binding on the Iowa Real Estate Commission until it has been formally approved by a majority of the Commission members. In the event that this Stipulation and Consent Order is rejected by the Commission it shall be of no force or effect to either party.

THEREFORE IT IS ORDERED that the Respondent is Reprimanded.

IT IS FURTHER ORDERED AND AGREED that no later than ten (10) days after acceptance of this stipulation by the Commission, the Respondent shall hire an Iowa licensed Certified Public Accountant, at the Respondent's expense, to audit and to establish trust account records following the Generally Accepted Accounting Principals, and request that when completed, a copy be promptly submitted to the Commission. The CPA's audit report demonstrating Respondent's compliance with applicable standards and Commission trust account rules must be received by the Commission no later than thirty (30) days after acceptance of this stipulation by the Commission.

IT IS FURTHER ORDERED that the Respondent shall personally attend the Commission approved eight (8) hour broker pre-license education course: "Iowa Real Estate Trust Accounts." These hours shall be in addition to any real estate continuing education required by law for license renewal. The original certificate of attendance must be submitted to the Iowa Real Estate Commission within thirteen (13) months of the signing of this agreement by the Commission and must come under a cover letter addressed to the Commission's Executive Officer and refer to case A04-039.

IT IS FURTHER ORDERED that the Respondent's broker license number B15558 shall be placed on probation until such time as the CPA Audit is received and reviewed by the Commission and satisfactory proof of compliance with the additional continuing education requirement is received.

IT IS FURTHER ORDERED AND AGREED that at all future times Respondent shall establish and properly maintain trust account records and fully and promptly comply with all pertinent Orders of the Commission and the statutes and Commission rules regulating the practice of real estate. Page 3 A04-039 Robinson

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FOR THE RESPONDENT:

This Stipulation and Consent Order is volun this <u>746</u> day of <u>January</u>	tarily entered into by MARGIE I. ROBINSON on, 2005.
	MARGIE I. ROBINSON, Respondent
State of <u>Lowa</u>)	
County of Buena Usta	
Signed and sworn to before me on this	74h day of <u>January</u> , 2005, by
JUDY A. REIS Commission #704883 My Comm. Exp. 8-30-06	Notary Public, State of Iowa Printed Name: <u>Jucky A. Reis</u> My Commission Expires: <u>8-30-06</u>

FOR THE COMMISSION:

-	This Stipulatio	n and Consent Order i	s accepted by the	Iowa Real Estate	Commission
on this $\underline{\lambda}$	49 day of	FEBRUARY	<u> </u>	, 2005.	
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		/	James E. Hughes	s, Chair	
			Íowa Real Estate	Commission	

BEFORE THE IOWA REAL ESTATE COMMISSION 1920 SE HULSIZER ANKENY, IOWA

IN RE:)	CASE NUMBER A04-039
MARGIE I. ROBINSON	
Broker (B15558))	STATEMENT
)	OF
Century 21 The Professional Group)	CHARGES
808 LAKE AVENUE)	
STORM LAKE, IA 50588	

The Iowa Real Estate Commission has jurisdiction of this matter pursuant to Iowa Code chapters 17A, 543B, and 272C (2003).

Licenses issued by the Commission are subject to the laws of the state of Iowa and to the administrative rules of the Commission.

MARGIE I. ROBINSON was at all material times, during the following events, a licensed broker officer with Century 21 The Professional Group, a licensed real estate firm (F04565) in Storm Lake, Iowa. Her license, number B15558 was issued April 13, 1982 and is in full force and effect through 12-31-2005.

COUNT I

The Respondent is charged with engaging in practices involving her trust account which are harmful or detrimental to the public, in violation of Iowa Code sections 543B.29(3) (practice harmful or detrimental to the public), 543B.29(10), and 543B.34(7) (2003) and 193E--IAC sections), 13.1(6)(3) and 18.14(5)(e)(1), (2) & (3), by the following:

- a. auditor was not able to reconcile the general ledger with the bank balance, and individual ledgers,
- b. trust account records were not maintained and up to date,
- c. failing to maintain adequate trust account records at all times, .
- d. failing to perform monthly reconciliations of the general ledger with individual ledgers and bank records to ensure agreement, and
- e. failing to maintain the general ledger and individual ledgers to reflect current balances.

Page 2

A04-139 Robinson

CIRCUMSTANCES OF THE COMPLAINT

1. On or about May 13, 2004, an audit was conducted by Jeff Evans.

2. The audit found the following violations: a. Monthly written reconciliation of the books was not being done, and b. The general ledger, individual ledgers and reconciled bank statement did not balance.

3. Respondent was made aware of the audit results and provided opportunity to establish trust account records in compliance with Iowa law and Commission rules.

4. On or about October 1, 2004, an audit was conducted by Jeff Evans.

5. This re-audit found the following violations: a. Monthly written reconciliation of the books was not being done, b. Reconciled bank balance was \$3,929.37 less than the journal balance and the individual ledger balance was \$9,122.85 less than the journal balance. c. Broker equity individual ledger was not being maintained, and d. Several outstanding checks dated over three years prior to the audit.

FINDING OF PROBABLE CAUSE

On September 16, 2004 the Iowa Real Estate Commission found probable cause to file this Statement of Charges and to order that a hearing be set in this case.

Executed this 24th day of FERRURIA, 2005. Røger L. Hansen, Executive Officer

Iowa Real Estate Commission